



Earning Opportunity

The Independent Consultant Career and Compensation Plan is designed to provide great financial rewards to complement the fun and excitement that you will have being an Independent Consultant. In total, through profits, bonuses, commissions, and overrides, there are 10 different ways to earn an income.

First, you will earn rewards for personal achievement that grow as your own business grows:

<u>COMPENSATION FOR PERSONAL ACHIEVEMENT</u>				
<u>INDEPENDENT CONSULTANT</u>	<u>RETAIL VALUE</u>	<u>SALES PROFIT</u>	<u>WHOLESALE REBATE</u>	<u>PROMOTION BONUS</u>
Consultant	Up to \$2,000	30%	n/a	n/a
Bronze	\$2,001 – \$4,000	30%	4%	\$100
Silver	\$4,001 – \$8,000	30%	8%	\$150
Gold	\$8,001 – \$15,000	30%	12%	\$200
Platinum	\$15,001 – \$25,000	30%	16%	\$250
Star	More than \$25,000	30%	20%	\$500

Complementing your own Personal Achievement, you will earn financial rewards based upon the achievement of those you sponsor. We recognize that you are likely to spend the most time teaching and training within the first few weeks of a new consultant's sponsorship, so we have designed our program to encourage and reward your effort:

<u>SPONSORSHIP OVERRIDES</u>			
<u>OVERRIDE ON THE WHOLESALE VALUE OF SPONSORED CONSULTANTS</u>			
<u>SALES FOLLOWING FIRST ORDER</u>	<u>1ST GEN</u>	<u>2ND GEN</u>	<u>3RD GEN</u>
0 – 45 Days	20%	10%	7%
46 – 90 Days	10%	7%	4%
91 Days and beyond	7%	5%	3%

Our Team Leader Bonuses recognize and reward those entrepreneurs truly successful in building down-line organizations. Those who directly sponsor 7 or more Active Independent Consultants qualify as a Team Leader and participate in the accompanying bonuses.

<u>TEAM LEADER BONUSES</u>	
\$100 Bonus for Every \$2,000 of Wholesale Value purchased by the Team plus:	
<u>MONTH ACHIEVEMENT (WHOLESALE VALUE)</u>	<u>TEAM LEADER BONUS AS A PERCENTAGE OF AGGREGATE TEAM WHOLESALE VALUE</u>
Less than \$5,000	n/a
\$5,000 – 9,999	1%
\$10,000 - \$14,999	2%
\$15,000 - \$19,999	3%
\$20,000 - \$24,999	4%
More than \$25,000	5%

Note: a Team is defined as 5 generations of down-line sponsorship.

In addition to all the earning opportunities shown above, there are periodic bonus opportunities throughout the year. Consult the Independent Consultant Career and Compensation Plan for these bonuses and details on all the earning opportunities.

<u>EARNING EXAMPLE</u>					
	<u>Personal Achievement</u>	<u>Sponsorship Overrides</u>	<u>Team Leader Bonuses</u>	<u>Total Month Earnings</u>	<u>Total Earnings Annualized</u>
Month 3	\$378	\$210	\$100	\$688	\$8,256
Month 6	\$406	\$427	\$200	\$1,033	\$12,396
Month 12	\$434	\$994	\$1,325	\$2,753	\$33,036