

James Duff

BROKERAGE SERVICE

PITTSBURGH'S #1 ESTATE PLANNING AGENCY

S E C U R I T Y S E R I E S

Q

O

O

N

M

Is there a smart way to do term life insurance business in the new millenium?

A. Yes, with TermSmart 2000.

Security-Connecticut Life remains a leader in the term life insurance market and is placed to continue offering innovative solutions to your clients in a post-XXX environment with TermSmart 2000.

- Competitive 5, 10, 15, and 20 year rates - still fully guarenteed!
- Expended issue ages for TermSmart -15 and -20
- No change in rates for TermSmart 5, and 10; modest increase in rates for TermSmart -15 and -20
- No signed illustrations needed
- Convertible to select Security-Connecticut Life fixed and ReliaStar Life variable universal life insurance products*
- Outstanding service levels

The TermSmart 2000 life insurance portfolio continues the tradition of providing competitive guarenteed rates, five class underwriting, and a sales-friendly Term Premium Summary Report.

TermSmart 2000			
Sample Rates Male, Age 45			
\$500,000			
	Super Preferred	Preferred Nonsmoker	Standard Nonsmoker
TermSmart-10	\$455	\$800	\$555
TermSmart-15	\$645	\$1,025	\$715
TermSmart-20	\$975	\$1,315	\$1,005

To learn more about how you can ring in TermSmart 2000, call:

(412) 829-7756

(800) 783-3833

**400 Penn Center Blvd., Ste. 234
Pittsburgh, PA 15235**

Fax (412) 829-7798

E-mail: info@duffbrokerage.com

www.duffbrokerage.com

DUFF BROKERAGE SERVICE

Congratulations Edel!



New York Life is pleased to congratulate Edel Blumberg on his election as President of the Baltimore Life Underwriters Association. In the past, he has served as Vice President, Membership Chairperson, and continues to be a board member. Edel has been a Trustee and Board member of the Baltimore Life Underwriters Charitable Foundation since its inception.

Edel has over 19 years of insurance experience and has been affiliated with New York Life since 1998.

Edel's leadership abilities combined with the Board's commitment to succeed, promises to result in a highly successful year. We wish him a very productive presidential year.

Edel Blumberg

210 W. Pennsylvania Avenue, #100

Towson, MD 21204

Phone: (410) 938-8253

Fax: (410) 938-8229

e-mail: eblumberg@ft.newyorklife.com



The Company You Keep.®