

# COURSE I

*Designed for those recently entering the business.*

## WEDNESDAY, FEBRUARY 8, 2012

- 12:00 - 1:00 pm **Registration**
- 1:00 - 1:10 pm **Welcome**  
KLTA President-Elect *Karen Panter*
- 1:10 - 2:00 pm **Economic and Housing Update**  
(Joint with Courses II and III)  
Speaker: *Stanley D. Longhofer*, W. Frank Barton School of Business, WSU  
Coordinators: *Lisa Henry, Ty Lewis*
- 2:00 - 2:10 pm **Break**
- 2:10 - 3:00 pm **Economic and Housing Update** *continued*
- 3:00 - 3:10 pm **Break**
- 3:10 - 5:00 pm **Introduction To The Profession/Basic Title Search** (will include oil and gas)  
Speaker: *Mike Malone*  
Coordinator: *Kim May*
- 5:30 - 7:00 pm **Host Bar Light Hors d'oeuvres Social**  
(two drink tickets then cash bar)

## THURSDAY, FEBRUARY 9, 2012

- 7:30 - 8:30 am **Continental Breakfast**
- 8:30 - 9:20 am **Legal Descriptions**  
Speaker: *John Coghlan*  
Coordinator: *Brandon Knowles and Eric Schibi*
- 9:20 - 9:30 am **Break**
- 9:30 - 10:20 am **Legal Descriptions** *continued*
- 10:20 - 10:30 am **Break**
- 10:30 am - 12:00 pm **Legal Descriptions** *continued*
- 12:00 - 1:00 pm **Lunch**
- 1:00 - 2:15 pm **Courts**  
Speaker: *Jeff Amrein*  
Coordinator: *Lisa Henry*
- 2:15 - 2:30 pm **Break**
- 2:10 - 3:15 pm **Courts** *continued*
- 3:15 - 3:30 pm **Break**
- 3:30 - 5:00 pm **Legal Instruments**  
Speakers: *Karen Panter*  
Coordinator: *Joyce Huddleston*

**FREE EVENING - NO MEAL SERVED**

## FRIDAY, FEBRUARY 10, 2012

- 7:30 - 8:30 am **Buffet Breakfast**
- 8:30 - 10:20 am **Title Insurance Basics**  
Speaker: *Doug Simmons*  
Coordinator: *Amber McDowell*
- 10:20 - 10:30 am **Break**
- 10:30 - 11:15 am **Title Insurance Basics** *continued*
- 11:15 - 12:00 am **Title Triumph Game**  
Speaker: *Mike Malone*  
Coordinators: *Lisa Henry, Karen Panter*
- 12:00 **Adjournment**

# COURSE II

*A series of in-depth workshops for experienced title persons*

## WEDNESDAY, FEBRUARY 8, 2012

- 12:00 - 1:00 pm **Registration**
- 1:00 - 1:10 pm **Welcome**  
KLTA President-Elect *Karen Panter*
- 1:10 - 2:00 pm **Economic and Housing Update**  
(Joint with Courses II and III)  
Speaker: *Stanley D. Longhofer*, W. Frank Barton School of Business, WSU  
Coordinators: *Lisa Henry, Ty Lewis*
- 2:00 - 2:10 pm **Break**
- 2:10 - 3:00 pm **Economic and Housing Update** *continued*
- 3:00 - 3:10 pm **Break**
- 3:10 - 5:00 pm **Closings – Pre-closing Instructions, Procedures & Closing Errors/Legal Issues**  
Speakers: *Fawn Fox, Amber McDowell*  
Coordinator: *Shelly Axtell*
- 5:30 - 7:00 pm **Host Bar Light Hors d'oeuvres Social**  
(two drink tickets then cash bar)

## THURSDAY, FEBRUARY 9, 2012

- 7:30 - 8:30 am **Continental Breakfast**
- 8:30 - 9:20 am **Courts**  
Speaker: *Jim Leonard*  
Coordinator: *Dave Scott*
- 9:20 - 9:30 am **Break**
- 9:30 - 10:20 am **Courts** *continued*
- 10:20 - 10:30 am **Break**
- 10:30 am - 12:00 pm **Courts** *continued*
- 12:00 - 1:00 pm **Lunch**
- 1:00 - 2:15 pm **Legal Descriptions**  
Speaker: *John Coghlan*  
Coordinators: *Mike Hoppock, Kim May*
- 2:15 - 2:30 pm **Break**
- 2:30 - 3:45 pm **Legal Descriptions** *continued*
- 3:45 - 4:00 pm **Break**
- 4:00 - 5:00 pm **Legal Descriptions** *continued*

**FREE EVENING - NO MEAL SERVED**

## FRIDAY, FEBRUARY 10, 2012

- 7:30 - 8:30 am **Buffet Breakfast**
- 8:30 - 9:20 am **Professional Responsibility**  
(Joint with Course III)  
Speaker: *Polly Epting*  
Coordinator: *Brandon Knowles*
- 10:20 - 10:30 am **Break**
- 10:30-12:00 am **Underwriting Panel/Round Table**  
Moderator: *Cheryl Cowherd*  
Coordinator: *Roger Hannaford III*
- 12:00 pm **Adjournment**

# COURSE III

*A series of Seminars for experienced land title professionals interested in enhancing their knowledge in real estate law and related problems*

## WEDNESDAY, FEBRUARY 8, 2012

- 12:00 - 1:00 pm **Registration**
- 1:00 - 1:10 pm **Welcome**  
KLTA President-Elect *Karen Panter*
- 1:10 - 2:00 pm **Economic and Housing Update**  
(Joint with Courses II and III)  
Speaker: *Stanley D. Longhofer*, W. Frank Barton School of Business, WSU  
Coordinators: *Lisa Henry, Ty Lewis*
- 2:00 - 2:10 pm **Break**
- 2:10 - 3:00 pm **Economic and Housing Update** *continued*
- 3:00 - 3:10 pm **Break**
- 3:10 - 5:00 pm **Human Resources**  
Speaker: *Janet James*  
Coordinator: *Mike Hoppock*
- 5:30 - 7:00 pm **Host Bar Light Hors d'oeuvres Social**  
(two drink tickets then cash bar)

## THURSDAY, FEBRUARY 9, 2012

- 7:30 - 8:30 am **Continental Breakfast**
- 8:30 - 9:20 am **Title Standards Review**  
Speakers: *Randy Barbour, Kellee Dunn Walters*  
Coordinator: *Dave Scott*
- 9:20 - 9:30 am **Break**
- 9:30 - 10:20 am **Title Standards Review** *continued*
- 10:20 - 10:30 am **Break**
- 10:30 am - 12:00 pm **HUD & FGE & FAQ**  
Speaker: *Fawn Fox, Amber McDowell & Shay Clark*  
Coordinator: *Shelly Axtell*
- 12:00 - 1:00 pm **Lunch**
- CONTINUING EDUCATION**  
Coordinators: *Mike Hoppock, Ty Lewis*
- 1:00 - 2:10 pm **Fraud Prevention in Down Markets**  
Speaker: *Paul Cozzi – Fidelity National Title Group*
- 2:10 - 2:20 pm **Break**
- 2:20 - 3:40 pm **Foreclosures**  
Speaker: *Steve Bolla - Old Republic*
- 3:40 - 3:50 pm **Break**
- 3:50 - 5:00 pm **Claims Prevention**  
Speaker: *Bradley Farney - Stewart Title*

**FREE EVENING - NO MEAL SERVED**

## FRIDAY, FEBRUARY 10, 2012

- 7:30 - 8:30 am **Buffet Breakfast**
- 8:30 - 9:20 am **Professional Responsibility**  
(Joint with Course II)  
Speaker: *Polly Epting*  
Coordinator: *Brandon Knowles*
- 10:20 - 10:30 am **Break**
- 10:30-12:00 am **Underwriting Panel/Round Table**  
Moderator: *Cheryl Cowherd*  
Coordinator: *Roger Hannaford III*
- 12:00 pm **Adjournment**

# REGISTRATION FORM

**NOTE:** This registration form is for the full conference only. See the insert in this brochure for information regarding registration for continuing education.

----- Please Type or print clearly -----

COMPANY NAME \_\_\_\_\_

COMPANY KLTA MEMBER YES  NO

COMPANY MAILING ADDRESS \_\_\_\_\_  
\_\_\_\_\_ street  
\_\_\_\_\_ city \_\_\_\_\_ state \_\_\_\_\_ zip

CONTACT PERSON \_\_\_\_\_

COMPANY PHONE \_\_\_\_\_

Please indicate which courses you will attend.

| PARTICIPANTS: | Course                   |                          |                          | Social                   | 1st School               |
|---------------|--------------------------|--------------------------|--------------------------|--------------------------|--------------------------|
|               | I*                       | II*                      | III                      |                          |                          |
| _____         | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| _____         | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| _____         | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| _____         | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |

**\*NOTE:** Those taking Course I & II should bring pencils, compass, protractor and straight edge.

**POSTMARKED PRIOR TO JANUARY 19:**

TOTAL # KLTA MEMBERS \_\_\_\_\_ @ \$150 = \$ \_\_\_\_\_

Discount for three or more registrants from the same office

TOTAL # KLTA MEMBERS \_\_\_\_\_ @ \$135 = \$ \_\_\_\_\_

(To receive the KLTA member discount your 2012 dues must be paid.)

TOTAL # NON MEMBERS \_\_\_\_\_ @ \$195 = \$ \_\_\_\_\_

**POSTMARKED AFTER JANUARY 19:**

TOTAL # KLTA MEMBERS \_\_\_\_\_ @ \$175 = \$ \_\_\_\_\_

TOTAL # NON MEMBERS \_\_\_\_\_ @ \$220 = \$ \_\_\_\_\_

**Study Guide**

*Evidencing Kansas Land Titles*

TOTAL # KLTA MEMBERS \_\_\_\_\_ @ \$40 = \$ \_\_\_\_\_

TOTAL # NON MEMBERS \_\_\_\_\_ @ \$100 = \$ \_\_\_\_\_

TOTAL\$ \_\_\_\_\_

Make check out to **Kansas Land Title Association**

Complete form and mail with payment to:

**Kansas Land Title Association**  
**7321 N.W. Rochester Rd. • Topeka, KS 66617**

**Note:** Full registration fee is due and payable prior to start of conference.

**Cancellation:** If you cancel your registration up to five business days before the workshop, your registration fee will be refunded, less a \$50 processing fee. If your cancellation is received within fewer than five business days, the full payment is due.



**KANSAS  
LAND TITLE  
SCHOOL**

**OBJECTIVE**

The Kansas Land Title School is designed to acquaint Kansas title professionals with the latest information in their field, and to educate for general office and business efficiency.

- **COURSE I** - Designed for those recently entering the business; will follow the topics and format of the KLTA book, *Evidencing Kansas Land Titles*.
- **COURSE II** - A series of in-depth workshops for experienced persons.
- **COURSE III** - A series of seminars for experienced land title professionals interested in enhancing their knowledge in real estate law and related problems.

**KLTA**

**KANSAS LAND TITLE ASSOCIATION  
OFFICERS**

- President - Roger Hannaford III
- President Elect - Karen Panter
- Vice President - Joyce Huddleston
- Treasurer - Deborah Lewis

**EDUCATION COMMITTEE**

- Karen Panter, President-Elect, Chairperson
- Mike Malone, Vice - Chairperson
- Richelle Axtell
- Fawn Eck Fox
- Carol Foltz
- Lisa Henry
- Mike Hoppock
- Joyce Huddleston
- Ty Lewis
- Brandon Knowles
- Amber McDowell
- Doug Simmons
- Eric Schibi
- David Scott
- Chris St. John
- Jean Tharp
- Kim May
- Judy Argyle

**GENERAL INFORMATION**

**FOR MORE INFORMATION**

Call Shawn Herrick (785) 286-1110

**TIME:** Registration - Wednesday, FEBRUARY 8, 2012  
12:00 p.m. - 1:00 p.m.

Opening Session - Wednesday, FEBRUARY 8, 2012  
1:00-3:00 p.m.

Courses February 8 - 3:00 p.m.- 5:00 p.m.  
February 9 - 8:30 a.m. - 5:00 p.m.  
February 10 - 8:30 a.m. - 12:00 p.m.

**WHERE:** The conference will be held at the Marriott Hotel, 9100 Corporate Hills Drive, Wichita, Kansas. A block of rooms has been reserved with the Marriott at a special conference rate. **In order to get the conference rate, reservations must be made by January 25, 2012.** If you phone your reservation to the Marriott, call (800) 610-0673 - mention the Kansas Land Title School to assure the special flat rate of \$97.00 for a double room or a single room.

**FEE:** The registration fee is \$150.00 per person for members and \$195 per person for non-members before January 19th, after January 19 the fee becomes \$175 for members and \$220 for non-members. This fee includes evening light hors d'oeuvres and two drink tickets on Wednesday, continental breakfast and lunch on Thursday, and breakfast buffet on Friday, refreshment breaks, and conference materials. Extra meal tickets for guests will be available at the registration desk. To receive the KLTA member discount your 2012 dues must be paid. (NOTE: full registration fee due and payable prior to start of conference.)

**CANCELLATION:** We understand that circumstances arise that may require you to cancel your registration. If you cancel your registration up to five business days before the school, your registration fee will be refunded, less a \$50 processing fee. **If your cancellation is received within fewer than five business days, the policy of KLTA is that the full payment is due.**

**TAX DEDUCTION:** All expenses of Continuing Education (including registration fees, travel, meals and lodging) taken to maintain and improve professional skills are tax deductible (Treas. Reg. 1.162-5 Coughlin vs. Commissioner, 203F 2d307).



**Kansas Land Title Association**  
7321 N.W. Rochester Rd.  
Topeka, Kansas 66617

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**KANSAS  
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SCHOOL**



**FEBRUARY 8-10, 2012**

**WICHITA MARRIOTT HOTEL  
9100 CORPORATE HILLS DRIVE  
WICHITA, KANSAS**

**KANSAS LAND TITLE  
ASSOCIATION**

**www.klta.org**

