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PRESS RELEASE

For Immediate Release

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LOCAL REALTOR® COMPLETES INTRODUCTION TO COMMERCIAL INVESTMENT REAL ESTATE ANALYSIS COURSE

WARRENTON, VA, June 27, 2006 – Commercial Investors who need investment advice about purchasing commercial properties and land can turn to **Keith M. Elliott Jr.**, a REALTOR® with Coldwell Banker Residential Brokerage Commercial Services Division in Warrenton. Elliott has recently completed the first of several CCIM Institute courses. Topics covered in this course include: Overview of Commercial Real Estate, Commercial Investment Real Estate Marketing, Commercial Lease, Real Estate Investment Analysis Tools, Introduction to Investment Analysis, Mortgage Loans, Internal Rate of Return, Real Estate Taxation, and a Office Building Case Study.

Elliott's office at Coldwell Banker Residential Brokerage Commercial Services Division is located at 5306 Lee Highway, just 7 miles south of Gainesville on US Route 29S or contact him directly by calling (540) 272-9012, or visiting www.MyRealtorKeith.com.

The Chicago-based CCIM Institute is an affiliate of the National Association of Realtors.