

U.S. Orienteering Federation, Inc.
Profit & Loss Budget vs. Actual
 January through April 2012 vs. April 2011

04/30/2012
 Accrual Basis

	<u>Jan - Apr 12</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jan - Apr 11</u>	<u>Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense						
Income						
4010-01 · Contributions, unrestricted	7,376.84	25,000.00	29.51%	976.66	20,000.00	4.88%
4010-02 · Contributions, restricted	3,845.00	21,050.00	18.27%	2,445.00	16,500.00	14.82%
4010-03 · Contributions, major gifts	0.00	10,000.00	0.0%	15,000.00	1,000.00	1,500.0%
4200 · Grants Received	0.00			0.00		
5180 · Program Income	11,290.00	34,900.00	32.35%	756.20	35,000.00	2.16%
5181 · Sponsorships	12,174.48	15,000.00	81.16%	450.00	14,000.00	3.21%
5210 · Membership dues	12,920.00	32,000.00	40.38%	10,997.00	31,000.00	35.47%
5211 · Life member dues	0.00	1,500.00	0.0%	0.00	1,500.00	0.0%
5221 · Club dues	66,428.00	65,000.00	102.2%	63,551.60	38,000.00	167.24%
5222 · Insurance fees from clubs	0.00			206.00	20,000.00	1.03%
5310 · Interest Income	15.17	1,500.00	1.01%	27.75	1,500.00	1.85%
5360 · Endowment proceeds	1,232.00	4,000.00	30.8%	0.00	4,000.00	0.0%
5450-01 · Books redistribution	449.00			1,165.00		
5450-02 · Wearables redistribution	0.00	2,000.00	0.0%	0.00		
5820 · Fundraising, restricted	1,247.56	9,400.00	13.27%	646.57	13,300.00	4.86%
Total Income	116,978.05	221,350.00	52.85%	96,221.78	195,800.00	49.14%
Expense						
7021 · Grants, mapping	0.00			0.00		
7023 · Grants to clubs & orgs	2,000.00			0.00		
7041 · Grants, program - Indiv	0.00			0.00		
7200 · Payroll	22,697.98	78,500.00	28.92%	22,877.67	78,500.00	29.14%
8190 · ONA magazine	6,039.13	19,500.00	30.97%	8,672.87	18,000.00	48.18%
8520 · Insurance premiums	14,279.82	16,200.00	88.15%	9,068.93	26,500.00	34.22%
8590 · Elite Athlete Support & Dev	9,901.91	44,900.00	22.05%	11,265.62	45,200.00	24.92%
8594 · Programs for members & clubs	3,930.06	19,100.00	20.58%	4,021.86	32,700.00	12.3%
8599-11 · Executive Director	5,631.93	19,300.00	29.18%	10,092.18	27,200.00	37.1%

	<u>Jan - Apr 12</u>	<u>Budget</u>	<u>% of Budget</u>	<u>Jan - Apr 11</u>	<u>Budget</u>	<u>% of Budget</u>
8599-12 · Acctg & Mem Services	7,641.07	21,000.00	36.39%	6,584.50	20,500.00	32.12%
8599 · Board & Committees	3,688.54	15,900.00	23.2%	3,046.40	12,700.00	23.99%
Total Expense	75,810.44	234,400.00	32.34%	75,630.03	261,300.00	28.94%
Net Ordinary Income	41,167.61	(13,050.00)	(315.46%)	20,591.75	(65,500.00)	(31.44%)
Other Income/Expense						
Other Income						
6810 · Unrealized Gain/Loss Endowment	0.00			0.00		
Total Other Income	0.00			0.00		
Other Expense	0.00	0.00	0.0%	0.00	0.00	0.0%
Net Other Income	0.00	0.00	0.0%	0.00	0.00	0.0%
Net Income	41,167.61	(13,050.00)	(315.46%)	20,591.75	(65,500.00)	(31.44%)